



Maryland Association of Home Inspectors

2019 ANNUAL EDUCATION CONFERENCE

MEET OUR 2019 VENDORS and SPEAKERS

ALLSAFE Elevator Inspections - SPONSOR

ALLSAFE Elevator Inspections provides third party elevator and vertical/wheelchair lift inspections for residential and commercial buildings. ALLSAFE is headquartered in Baltimore and serves the Mid-Atlantic market. All inspectors have 25+ years of field experience and are highly regarded in the elevator industry. We maintain a full working knowledge of the latest code requirements and code adoption dates. We provide customers confidence confirming their equipment is safe, decrease liability, and education of future expense and/or upgrades that may be needed.

www.allsafeelevators.com - 410-661-0623

ACC (America's Call Center)

ACC (America's Call Center) is your customized, fullest service scheduling office, the clear leader, with the broadest and deepest services - A true extension of your inspection business and your strategic partner. You even get your own small team & account manager. All calls answered "live"; never voicemail during our 60 hours "live" coverage/week. Orders scheduled per your specifications, with ancillary services, and all orders followed up on until fully prepared and ready for you. The result - more inspections for you, more revenue per inspection from ancillary services, Your Life Made Easier...Your Inspection Business More Successful!

www.americascallcenter.com - 888-462-6153

EMLab P&K - SPONSOR

EMLab P&K is the leading commercial indoor air quality laboratory in North America specializing in analyzing air and surface samples to identify mold, bacteria, asbestos, and allergens. We have developed innovative tools for precise data interpretation, including MoldRANGE™ and MoldSCORE™. We provide legally defensible data with consistent turnaround times. You can select the type of report that helps you most with 24/7 access to view projects and reports online or using our mobile app. EMLab P&K is a lab you can trust for quality analysis, superior customer service, and consistent reliability.

www.emlab.com - 877-711-8400

EMSL Analytical, Inc. - SPONSOR

EMSL Analytical, Inc. is one of the leading testing laboratories with over 40 locations throughout the United States and Canada. EMSL is a nationally recognized and locally focused provider specializing in fast laboratory results for mold, bacteria, Legionella, pathogens, asbestos, lead, soot, char, ash, VOC's, odors, radon, formaldehyde, indoor air quality, microbiology, environmental, and industrial hygiene testing services. In addition, EMSL carries a wide range of sampling equipment and investigative products for environmental professionals.

www.EMSL.com - 800-220-3675

Envirolabs Incorporated

Envirolabs Incorporated has been providing radon testing for home inspectors in the greater Washington, DC area since 1992. With well over 100,000 tests performed, committee participation in national proficiency boards, radon science research, and pioneering work in the design and manufacture of innovative solid state radon detection devices we are clear leaders in the field. We have earned a well-established reputation for reliability, availability and experience with leading home inspection companies and their clients.

www.envirolabs-inc.com - 301-468-6666

Eye-Stick Inc.

Eye-Stick® is an industrial telescopic video mounting system that uses a WiFi enabled smartphone or tablet and a camera equipped with *Remote Viewfinder* capabilities to record, save, and evaluate roofs, gutters, attics, crawl spaces and more without ladders or safety concerns.

www.eye-stick.com - 613-447-1810

Home Land Environmental Health Labs

Home Land Environmental Health Labs specializes in drinking water analysis, radon testing, and mold sampling/analysis. Our laboratory is certified by Maryland Department of the Environment and all laboratory samples are analyzed according to EPA requirements. All standard Potability and FHA/VA (including Lead) water sample results are provided in 1-2 business days. Additionally, radon reports and mold reports are provided in 24 hours. All laboratory results include consultation from a Licensed Environmental Health Specialist.

www.homelandhealthyhomes.com - 443-505-8375

HomeGauge

HomeGauge has been in business for 18 years. Our staff of 30+ employees come to work every day to try and help you be successful. We offer more than just the most proven home inspection report writing software, we also help you build your professional network through marketing support such as personalized websites, unique content, and social media posts, as well as, features designed to save your REPS time, such as our Customer Request List.

www.homegauge.com - 828-254-2030

Inspector Services Group - SPONSOR

The Inspector Services Group provides services to Home Inspectors throughout the US and Canada to provide a better home inspection, decrease liabilities, and increase home inspection values with a menu of optional add-on services. We offer many services to help you add value to your business while increasing your profitability and reducing liability by offering services such as RecallChek, Warranties, Concierge Program, Call Center, Environmental testing, E&O Reimbursement, Crawl Bot, Marketing and Design services.

www.inspectionsuccess.net - 888-854-0798

InspectorPro Insurance Services - SPONSOR

The InspectorPro Insurance Program is specifically designed for Home Inspectors. By combining Errors and Omission (E&O) with General Liability insurance in one package, InspectorPro helps Inspectors get the full coverage they need with enhanced benefits and savings. Our team has well over 50 years of combined experience providing specialized insurance solutions in the real estate field. Our claims managers have administered and defended claims for Inspectors and other real estate services for over 20 years.

www.inspectorproinsurance.com - 801-610-2735

Joe Ferry, The Home Inspector Lawyer - SPONSOR

Joe Ferry has responded to over 1800 claims during the last decade as the preeminent attorney in the home inspection industry. His mission is to educate and advocate on your behalf against clients looking for someone to blame for their own misfortune.

Joe developed a strategic go-to market response to meritless claims through ClaimIntercept™, his proprietary method of early intervention that covers a home inspector against potential professional liability claims and demands.

www.JoeFerry.com - 855-637-4853

Leviton Manufacturing Co., Inc. - SPONSOR

For the past 112 years, Leviton has been engineering possibilities that make the future happen, meeting the needs of today's residential, commercial, and industrial customers globally. From electrical, to lighting, to data networks, and energy management, Leviton develops thoughtful solutions that help make its customers' lives easier, safer, more efficient and more productive.

www.Leviton.com - 800-323-8920

Little Sparkie Electric, LLC

Full-service commercial, industrial, and residential electrical contractor. New construction, remodeling, additions, trouble calls. Factory-trained and certified Generac generator dealer and service technician on staff. Customer-focused, custom-designed solutions for your electrical challenges. No job too small.

www.littlesparkie.com - 301-606-5181

Palm-Tech Home Inspection Software

Palm-Tech lets you create great looking reports, is easy to use and very easy to learn. You don't need to be a computer expert to use it. It runs on iPhones/iPads, Android phones/tablets and Windows PCs. There are no ongoing fees and you are able to start, complete and email finished reports to your clients all from your mobile device. It's been around for over 20 years and thousands of inspectors use Palm-Tech every day!

www.palm-tech.com - 888-736-2462

Personalized Answering & Scheduling Services, Inc.

PASS, Inc. has been providing virtual office, sales, and scheduling services to home inspectors since 2005. With our special expertise (our owners are home inspectors), we pride ourselves on converting callers to inspections 80% of the time. We focus on selling the benefits of your business and extra services to increase your revenues. We schedule real time in ISN. No syncing required. Don't miss another call, PASS your calls on to the professionals and watch your business soar.

www.wescheduleit.com - 866-612-7277

PRO-LAB

PRO-LAB® offers laboratory testing services for mold, radon, lead, allergen, asbestos, and drinking water pollutants. Staffed with Certified Indoor Air Quality Professionals, Radon Measurement Specialists, Chemists, PRO-LAB® has the knowledge and experience to assist in any environmental investigations. PRO-LAB® is the first laboratory to offer all lab supplies bundled together with the lab analysis fees for simplified processing.

www.reliablelab.com - 800-427-0550

Rad Elec Inc.

Rad Elec Inc. is the inventor, manufacturer and sole distributor of the E-PERM® System – the most Accurate, Cost Effective, Versatile passive radon detectors available. Results are available immediately upon conclusion of the radon test – no mailing detectors away for analysis. Recognized as the Standard against which all other passive radon detectors are measured.

www.radelec.com - 301-694-0011

RTCA—Radon Testing Corporation of America, Inc. - SPONSOR

RTCA has been providing radon test services nationally to home inspectors since 1986 and was rated as the #1 laboratory by a leading consumer advocacy group based on our accuracy, reliability and convenience of service. RTCA's lab provides same day results by email, fax, or phone. Testing services include charcoal canisters, continuous radon monitors, long-term electrets, radon in water, tamper controls and test stands in addition to teaching the Radon Measurement Operators course. Other benefits provided by RTCA include technical consultation and customer referrals to its nation-wide network of professional testers.

www.RTCA.com - 914-345-3380

Secure24

Secure24 runs the best alarm referral program for inspectors. We are looking for home inspectors who want to add value to their inspections and help increase additional revenue!

www.secure24promos.com - 410-648-4849

Simpson Strong-Tie

For more than 60 years, Simpson Strong-Tie has focused on creating structural products that help people build safer stronger homes and buildings. A leader in structural systems research and technology, Simpson Strong-Tie is one of the largest suppliers of structural building products in the world. The Simpson Strong-Tie commitment to product development, engineering, testing and training is evident in the consistent quality and delivery of its products and services.

www.strongtie.com - 800-999-5099

US Inspect - SPONSOR

US Inspect is the country's largest privately owned home inspection company. We offer the highest non-resetting commission rates and utilize the latest in technology for each inspector as part of the employment package. Offering a great benefit package. You can make a career at US Inspect.

www.USinspect.com - 202-846-6782

ZAI Trust

Pursuant to a nationwide class action settlement, W.R. Grace, which operated the Zonolite company from 1963-1990, has funded an independent Trust and claims facility from which eligible claimants may be reimbursed up to \$4,125 of their cost to remove or contain ZAI in their homes. The Trust will operate for a minimum of 20 years educating the public about the existence of the Trust and the potential health effects associated with asbestos-containing Vermiculite/ZAI.

www.zaitrust.com - 843-388-4321

CONFERENCE GUEST SPEAKERS

Karen Berlin, SRS, ABR, SRES | Licensed Realtor

Eric Friedman | Director, Montgomery County Office of Consumer Protection

Bill Grande | Senior Director of Residential Safety Products and Lighting Controls, Leviton Manufacturing Co., Inc.

Jason Fiack | National Program Manager, InspectorPro Insurance Program

Fran McGovern | Leviton Manufacturing Co., Inc.

David Myrick, AMRT & MRS, CMRS, RIA's MRS | Owner, Valor Mold Removal

Ryan Osborne | Program Director, InspectorPro Insurance Program

Richard A. Lantz, ASCS, CVI | President & Chairman of the Board, NADCA and Owner, Virginia Air Duct Cleaning, Inc.

Francina Thadigiri | Regional Manager, EMLab P&K

And MAHI speakers **George Fish, Robert Goldberg, Larry Wasson, and other MAHI Technical Committee members**